

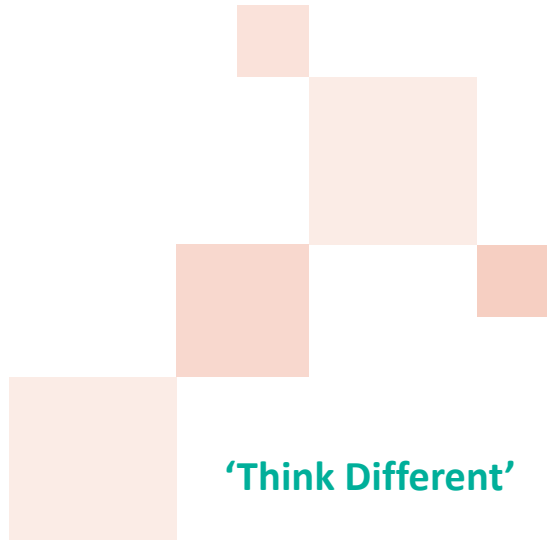
2011-12 Annual Report



Getting ready ...

To keep moving...

Beyond 
disability



'Think Different'

2011- 12 Annual Report

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*"Think Different:
the people who are
crazy enough to think
they can change the
world are the ones who
do"*

Apple™, 1997



*Joy is the feeling of grinning
from the inside out!*

Getting Ready ...

In our strategic plan overview presented to our Board of Directors in May, we quoted this from the 1997 Apple 'Think Different' commercial: "the people who are crazy enough to think they can change the world are the ones who do". We used that quote because, at this Centre, we are that kind of crazy. We want to change this world for our clients. We want it to be more inclusive, more accepting and more responsive to their needs, skills and talents. In order to achieve that, we have to be as organized, efficient and sharp as possible. This year we placed a special focus on getting ready for the changes to come in this province over the next 10 years in our field – while still offering as much quality service as we could across Southwestern Ontario. Since that is the objective we are most accountable for, we are pleased to report that in 2011\2012 we provided over 200,000 hours of service to over 7,000 children, youth and their families.

We set out an ambitious organizational agenda for the future in 2010\2011. At the same time as we are carrying it out, we find ourselves in a province

consumed by financial debt realities that have created an environment of austerity. Ambition and austerity are not necessarily countering forces, but they are definitely shaping ones. Most might think this is a time to hunker down and ride out this fiscal storm happening in our environment. Due to our philosophy and sense of commitment to our clients, we are taking a different approach. We see this as a time of further foundational development, core service strengthening and preparation for future opportunities. That is why, this year, we introduced a new community based program in Applied Behavioural Analysis for children and youth affected by autism. It is why we have been working hard at preparing for the replacement of our current computerized clinical information system. It is why we have been conducting an extensive self appraisal as a prelude to an accreditation process in 2012\2013. It is why we made time to open a secure link to the new North Tower of London Health Sciences Centre. All these and more; all for our clients; all for the successful continuation of a dynamic, responsive organization.

Van Simpson
Board Chair

Dr. John A. LaPorta
Chief Executive Officer

Josh Davies also wants people to *'Think Different'*

"Obstacles don't have to stop you. If you run into a wall, don't turn around and give up. Figure out how to climb it, go through it, or work around it."Michael Jordan

TVCC client, Josh Davies lives by the words of basketball legend, Michael Jordan.

He has inspired many with the following message, "Everyone has their unique challenges and obstacles in life, but it is how you deal with those problems that define you as a person." He has shown adults and children alike that a disability only "holds you back" as much as you let it and he is a strong example that you can do anything that you put your mind to. Josh believes that it is time for people to 'Think Different' and change their perspective of disability. He promotes the message that no one is disabled; in fact they are just differently abled. He believes that a person with a disability can do anything that anyone else can do; they also may have to 'Think Different' about how they will achieve it. Through his speaking and mentoring, Josh has positively affected many in the community and has inspired younger athletes to set goals, work around the obstacles, realize their potential and achieve their dreams.

Josh is capping off a great year by winning the Beyond Disability SPECTRA Award at the Sports Celebrity Dinner and Auction, being honoured by the Rick Hansen Foundation as a *difference maker* and being named an alternate on the Ontario Men's Wheelchair Basketball team. Despite the hours he spends helping others and

training, Josh maintains an 80% average in school!

As Josh inspires others to achieve their goals, he has his eyes set on a big one for himself as well. His dream is to represent Canada at the Paralympic Games as a member of the Canadian Basketball team. "I am going to do everything in my power to make this dream come true," he says. His statement is made with such passion and certainty that his friends and family are convinced he will reach his goal.

Josh embodies the confidence and optimism that TVCC hopes to instill in each client: realizing that you can break through any limitations to achieve your goals. "I am so grateful to Thames Valley Children's Centre," says Josh, "I wouldn't be where I am today without the help and support from all of their wonderful staff."



Josh Davies

By thinking differently, TVCC is changing the world for Josh and over 7,000 children and youth in Southwestern Ontario.

By thinking differently, Josh is meeting amazing people, seizing every opportunity and crashing through all obstacles in his way to achieving his dreams!

Board Of Directors

(2011-12)

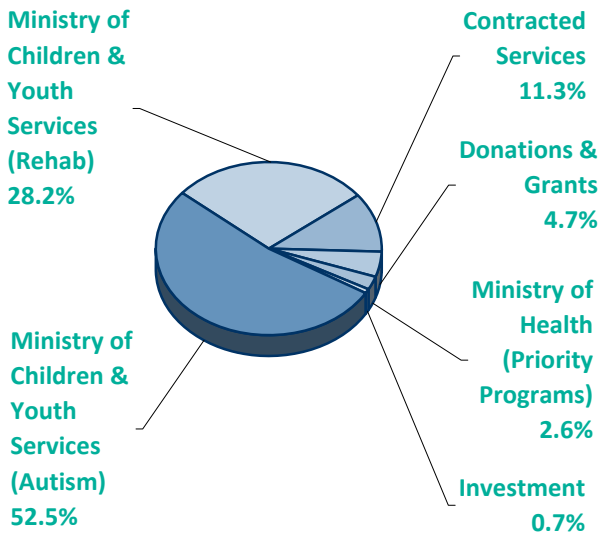
Mr. Van Simpson, **Board Chair**

- Ms. Eileen Aiello, Chair, Communication Education & Fund Development (CEFD) Committee
- Ms. Jackie Bond, TVCC Auxiliary Representative and Member, CEFD Committee
- Mr. Jaap Burck, Member, Finance & Facilities Committee
- Mr. Chris Cunneen, Client Representative and Corresponding Member, Operational Priority Committee
- Ms. Linda Eligh, Co-Chair, Operational Priority Committee
- Ms. Laurie Gould, Honourary Board Member (London Health Sciences Centre Representative) and Corresponding Member, Operational Priority Committee
- Mr. Ernie Gross, Member, Human Resources Committee
- Ms. Mary Herlick, Family Representative and Member, Operational Priority Committee
- Mr. Neal James, **Board Treasurer** and Chair, Finance & Facilities Committee
- Dr. Richard Jones, Member, Operational Priority Committee
- Ms. Sandra Kleinstiver, **Past Chair**
- Ms. Ramona Robinson, Chair, Human Resources Committee
- Mr. Jack Scott, Rotary Representative
- Ms. Leba Silvert, Co-Chair, Operational Priority Committee and Member, CEFD Committee
- Ms. Christine Wellenreiter, Member, CEFD Committee

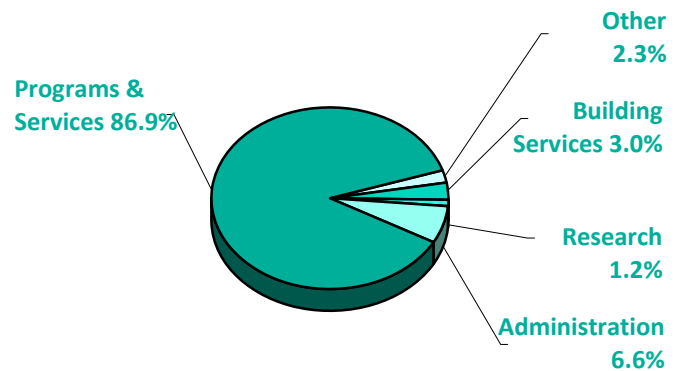


Funding Sources and Expenditures

Where the money comes from
Funding Sources 2011-12



Where the money goes
Expenditures 2011-12



Financials

Condensed Statement of Operations

Thames Valley Children's Centre Financial Highlights Year ended March 31, 2012 (with comparative amounts for 2011) (all in 000's)

	2012	2011
Revenue		
Ministry of Children & Youth Services (Rehab)	\$7,617	\$7,700
Ministry of Children & Youth Services (Autism)	13,967	12,604
Ministry of Health (Priority Programs)	631	623
Bequests	24	222
Donations & Special Events	506	487
Fees for Service	3,027	3,383
Investment Income	180	779
Other	1,054	1,160
Total Revenue	\$27,006	\$26,958
Program Expenses		
Clinical & Technical Specialty Services	\$4,140	\$4,141
Early Childhood & School Age Adolescent Services	7,687	8,035
Autism Services	13,994	12,797
Research	340	339
Fundraising	234	196
Community Resources	534	496
Expenditures for Special Purposes	15	70
Amortization of Capital Assets	1,017	840
Total Program Expenditures	\$27,961	\$26,914
Excess (deficiency) of Revenues Over Expenses	(\$955)	\$44

Condensed Statement of Cash Flows

	2012	2011
Cash provided by/(used in) operating activities	(\$742)	(\$24)
Cash provided by/(used in) financing activities	926	(1,250)
Cash provided by/(used in) investing activities	(578)	167
Cash and short-term deposits, beginning of year	819	1,926
Cash and short-term deposits, end of year	\$425	\$819

Condensed Balance Sheet

	2012	2011
Assets		
Current Assets	\$1,244	\$1,703
Capital Assets	11,578	12,323
Investments	9,154	8,989
Total Assets	\$21,976	\$23,015
Current Liabilities	4,959	4,229
Long-term Credit Facilities	1,816	3,159
Deferred Contributions	9,515	8,986
Net Assets		
Internally Restricted Net Assets	3,481	4,557
Unrestricted Net Assets	2,204	2,084
Total Net Assets	\$5,685	\$6,641
Total Net Assets	\$21,975	\$23,015

Mission

We will provide rehabilitation services which support participation in all areas of life for children, youth and young adults with physical, communication or developmental needs living primarily in Southwestern Ontario by:

- focusing on the strengths of individuals and their families at home, school, workplace, and community
- pursuing research, education and advocacy
- participating in a local and regional system of services

Financial Statement

The accompanying condensed financial statements have been prepared by management and include certain estimates based on management judgments. These estimates affect the reported amounts of assets and liabilities at the date of the condensed financial statements and the reported amounts of revenues and expenses during the year. Actual results may differ from those estimates. In the opinion of management, the condensed financial statements have been properly prepared within reasonable limits of materiality.

The condensed financial statements are derived from and are in agreement with the audited financial statements. The condensed statements consist of major subtotals and totals from the audited financial statements and exclude certain presentation detail and disclosures required by Canadian generally accepted accounting principles.

Administrative costs are allocated to the programs based on program costs as a percentage of overall operating costs of the Centre, staffing and occupied space. Donations and grants received for specific capital purchases are recorded as deferred contributions, and brought into revenue to offset the related amortization.

The Centre holds its investments in the following pooled funds:

	2012	2011
Money Market	\$1,210	\$704
Bond Funds	3,733	4,477
Equity Funds	4,211	3,808
	<u>\$9,154</u>	<u>\$8,989</u>

Investment income consists of the following:

	2012	2011
Dividends & Interest	\$302	\$283
Equity Funds	(121)	496
	<u>\$181</u>	<u>\$779</u>

These investments are subject to market value fluctuations and the Centre records these investments at fair market value. Accordingly, the year-end market values and investment income for the year include unrealized loss of \$140,635 (2011 - gains of \$372,522).

Independent auditors' report on the condensed financial statements

The accompanying condensed financial statements, which comprise the condensed balance sheet as at March 31, 2012, and the statements of operations and cash flows for the year then ended, and related notes, are derived from the audited financial statements of Thames Valley Children's Centre for the year ended March 31, 2012. We expressed an unmodified audit opinion on those financial statements in our auditors' report dated May 28, 2012.

The condensed financial statements do not contain all the disclosures required by Canadian generally accepted accounting principles. Reading the condensed financial statements, therefore, is not a substitute for reading the audited financial statements of Thames Valley Children's Centre.

Management's responsibility for the summary financial statements

Management is responsible for the preparation of a condensed version of the audited financial statements on the basis described in the Note to the Condensed Financial Statements.

Auditor's responsibility

Our responsibility is to express an opinion on the condensed financial statements based on our procedures, which were conducted in accordance with Canadian Auditing Standard (CAS) 810, "Engagements to Report on Summary Financial Statements."

Opinion

In our opinion, the condensed financial statements derived from the audited financial statements of Thames Valley Children's Centre for the year ended March 31, 2012 are a fair summary of those financial statements, on the basis described in the Note to the Condensed Financial Statements.

Ernst + Young LLP

Chartered Accountants
Licensed Public Accountants

London, Canada
May 28, 2012

Vision

"Our Clients at their best"

Annual Donors

April 1, 2011—March 31, 2012

Thank you ~ *With the support of a generous community...a whole new world opens up!*

Gifts of \$50,000—\$99,000

Polar Bear Golf Classic
Estate of Jean Florence Riddick
TVCC Auxiliary

Gifts of \$25,000—\$49,999

London Life Forest City Road Races
Rogers Sports Celebrity Dinner & Auction
Estate of Maxine Irene Mills

Gifts of \$10,000—\$24,999

Dundee Golf Classic
Estate of Jean Olive Collins
Sunningdale Golf & Country Club
Walter J. Blackburn Foundation

Gifts of \$5,000—\$9,999

Rick & Tina Fantham & Family



Driving into a bright future!

Gifts of \$1,000—\$4,999

Anonymous
Brandon MacKinnon
CIBC World Markets Children's Miracle Foundation
Claire Roy
Craig Wood Investment Counsel Inc.
Delaware Sportsman Conservation Association
Enterprise Holdings Foundation
Estate of Richard Morgan Berry
F.W. Doug McAndless
Gavin & Beatrice Hamilton
George & Eileen Aiello
Highstreet Asset Management Inc.
Jaap Burck
Jim Wingfield
John & Suzi LaPorta
Kellogg London Employees Charitable Contribution Organization
Kiwanis Club of Ingersoll
Lions Club of Poplar Hill & District
London Shrine Club Pop Can Project
Mario & Linda Pagnotta
MC Imaging Technologies Ltd.
Midtown Storage Ltd.
Optimist Club of London-Byron
Peter & Mary Downs in memory of Earl Toman
Plunkett Foundation
Takla Foundation



The simple things in life!

Gifts for the Future

Lois Toll
Jane Woolfrey-Black

Special Events

2011 London Life Forest City Road Races

London Life
McFarlan Rowlands Insurance Ltd.
Runners' Choice
M&T Printing Group
Nothers Signs & Recognition
Domino's Pizza
Booster Juice
A&B Party & Tent Rental
Corporation of the City of London
Taste of Nature
Tourism London
Fowler Kennedy Sports Medicine Clinic
eload
The D'arcy Lane Institute
Oxford Ford Dodge
Forest City Massage Therapy Clinic
Spectrum Communications

2011 Holiday Home Tour presented by the TVCC Auxiliary

Kellogg Canada Inc.
Crossings Grill and Pub
London Free Press
Gibbs Wilson Contracting
Shillingtons LLP
Custom Orthotics of London
Occupational Safety Group
Bali Creative Source
Watt Solutions
Sandals Resorts
Victor Aziz Photography

2012 Rogers Sports Celebrity Dinner & Auction presented by the Rotary Club of London and London Sports Media

Rogers
London Life
BMO
Western Fair Association

Courtesy Ford
Omni Insurance Brokers
Astral Radio
London Convention Centre
RGB Audio Visual
RogersTV
CTV London
London Free Press
Delta London Armouries
BobFM

2011 Polar Bear Golf Classic

Sunningdale Golf and Country Club
London & District Concrete Forming
Contractors Association
Labourers' Local 1059
Best Western Lamplighter Inn & Conference Centre
Form & Build Supply
Harris Rebar
Economical Insurance Group
The Health Network

2011 Dundee Charity Golf Classic

Fidelity Investments Canada Limited
Mackenzie Financial Corporation
Franklin Templeton Investments Corp.
Brandes Investment Partners & Co.
Home Trust Company
Pacific & Western Bank of Canada
The Empire Life Insurance Company
CI Investments
Goodman & Company, Investment Counsel Ltd.
TD Bank Financial Group
CIBC Asset Management Inc.
Equitable Trust
Invesco Trimark
Sprott Asset Management
Royal Bank of Canada
Concentra Financial
DundeeWealth Management

A perfect match ... announcing a new partnership!

On April 1, 2012, Thames Valley Children's Centre and Children's Health Foundation (CHF) entered into a formal fundraising partnership agreement—the first of its kind in Ontario. While the formal announcement was made on May 3rd, discussions to formalize this agreement have been taking place for months. We want to stress, that our new partnership arrangement is related only to **fundraising activities**. The operation and administration of Thames Valley Children's Centre will remain unchanged.

We are proud to partner with Children's Health Foundation. CHF is dedicated to raising and granting funds to support specialized health care and research for children and youth throughout Southwestern Ontario. CHF already raises funds on behalf of Children's Hospital and Children's Health Research Institute and will strategically integrate fundraising efforts on behalf of TVCC into the continuum of care for children in London and region. By partnering with CHF, TVCC will benefit from the events and fundraising expertise of the foundation. Through this partnership, fundraising for research, acute children's care and children's rehabilitation services throughout the southwest region will be more coordinated than ever; fundraising for a continuum of children's services. This partnership will bring stability to our community-funded services.

We are excited to partner with CHF in its dedication to supporting children in our community and region. The delivery of excellent programs and services for children with developmental disabilities is the core of our business. We look forward to the collaboration with CHF as their core business is fundraising. We have every confidence that this partnership will generate additional dollars to support our value added programs and services that are not funded by the government.

By solidifying this partnership and bringing together the fundraising responsibilities for both organizations into Children's Health Foundation's portfolio, TVCC will be able to continue to create opportunities for the more than 7,000 children and youth with physical disabilities, communication disorders, developmental delays and autism spectrum disorders.

We would like to extend a special thank you to the dedicated community leaders, who because of their efforts and dedication to children and youth, had the necessary foresight to lay the ground work for this partnership.



*Michael Lerner, Van Simpson, Debbie Comuzzi and Dr. John LaPorta
with Avery and Cooper*